

CFTEA SPRING 2018

Do you know the class you need?

Here is a list of the current semester courses that have specific start dates.

(These classes include Live Classes/Seminars, Webcourses, Instructor-Led Online.)

Now you can quickly determine if the class you are looking for is being offered this semester.

Click the indicated category below for complete information on a class you find:

[CFT Webcourses](#)

[Live Classes](#)

[Online Classes](#)

[Self Paced Elearning](#), [OnCourse Self Paced Online Training](#), [CFTEA eLearning](#) and [Assisted Self Study](#) are offered year round and you can click their link to see what is being offered.

ABA CRCM Exam Online Prep

03/05 Online

08/13 Online

ABA CTFA Exam Online Prep

02/20 Online

08/06 Online

Accounting

01/08 Online

01/31 CFT Webcourse

02/12 Online

03/19 Online

04/30 Online

06/04 Online

07/23 Online

Analyzing Bank Performance

01/29 Online

05/14 Online

Analyzing Financial Statements

01/08 Online

02/12 Online

04/02 Online

04/30 Online

06/11 Online

07/30 Online

Analyzing Personal Financial Statements and Tax Returns

05/02 New Gloucester, ME

Analyzing the Tax Returns of Businesses

05/03 New Gloucester, ME

Bank Lines of Business

01/22 Online
03/19 Online
05/21 Online
07/23 Online

Bank Security

03/07 Auburn, ME

Basic Administrative Duties of a Trustee

04/16 Online
08/06 Online

Branch Manager Boot Camp

04/03-06 Montpelier, VT

Building Customer Relationships

02/05 Online
04/02 Online
06/04 Online
08/06 Online

Business Communication

01/08 Online
03/12 Online
05/14 Online
06/16 Online

Business Development

04/05 Montpelier, VT

Business Math

01/08 Online
02/05 Online
03/12 Online
04/23 Online
06/04 Online
07/09 Online
08/20 Online

Calming Upset Customers

05/10 Machias, ME

Certified Teller Exam

05/15 Kennebunk, ME
05/17 Hermon, ME
05/22 Claremont, NH
05/23 New Gloucester, ME

Certified Teller Review

04/19 Hermon, ME
05/07 CFT Webcourse
05/15 Auburn, ME
05/16 Claremont, NH

Coaching for Success

04/05 Machias, ME

Commercial Lending

02/05 Norfolk, VA
02/05 Online
04/02 Online
05/14 Online
06/18 Online
08/06 Online

Conquering Communication

04/11 New Gloucester, ME
05/09 Montpelier, VT

Consumer Lending

01/08 Online
01/25 Machias, ME
02/19 Online
04/03 CFT Webcourse
04/09 Online
05/14 Online
07/09 Online

Creative Decision Making and Problem Solving

04/11 New Gloucester, ME
05/09 Montpelier, VT

Customer Service

03/21 Auburn, ME

Customer Service Excellence

01/15 Online
03/05 Online
04/23 Online
06/18 Online
08/20 Online

Dealing Effectively with Co-Workers

04/11 Auburn, ME

Deposit Accounts and Services

02/12 Online
04/30 Online
07/16 Online

Developing as a Professional

05/09 Auburn, ME

Economics

02/05 Online
03/12 Online
05/07 Online
07/09 Online

Effective Telephone Communication

04/19 Machias, ME

Effective Telephone Skills

02/21 Elliot, ME

Employment Law

02/13 Wells, ME

Essentials of Workplace Conduct

01/18 Wells, ME

Establishing Expectations and Service Standards for Your Team

04/25 New Gloucester, ME

06/06 Montpelier, VT

Financial Accounting

01/15 Online

03/19 Online

06/04 Online

08/13 Online

Financial Elder Abuse

01/24 Elliot, ME

Fraud, Scams and Cons: Investment and Internet Fraud

02/06 Kennebunk, ME

Fundamentals of Credit Analysis and Business Finance

05/16 White River Junction, VT

Fundamentals of Health Savings Accounts

03/20 New Gloucester, ME

03/27 White River Junction, VT

Fundamentals of Mortgage Lending

04/09 Online

Human Relations

01/08 Online

02/26 Online

04/30 Online

07/09 Online

Human Resource Management

02/12 Online

04/09 Online

07/09 Online

Intro to Agricultural Lending

02/26 Online

07/16 Online

Intro to Trust Products & Services

02/26 Online

07/16 Online

IRA Online Institute

02/26 Online

09/04 Online

IRAs - Advanced

03/22 New Gloucester, ME

03/29 West Lebanon, NH

IRAs - Basics

03/21 New Gloucester, ME

03/28 West Lebanon, NH

Law and Banking: Applications

01/08 Online
01/29 CFT Webcourse
03/05 Online
04/12 Falmouth, ME
04/23 Online
07/09 Online

Law and Banking: Principles

01/17 Norfolk, VA
01/29 Online
03/12 Online
05/07 Online
07/16 Online

Leading Service Excellence in Your Branch

04/04 Montpelier, VT

Leading Your People to Success

03/12 Online
06/11 Online

Legal Foundations in Banking

03/26 Online
07/16 Online

Maintaining Superior Team Performance

04/06 Montpelier, VT

Management

01/15 Online
04/02 Online
07/09 Online

Managing a Successful Branch

04/03 Montpelier, VT

Managing Change

03/15 Elliot, ME

Managing Funding, Liquidity and Capital

01/29 Online
06/11 Online

Managing Interest Rate Risk

04/09 Online

Managing the Bank's Investment Portfolio

03/26 Online
08/06 Online

Managing Your Time

03/13 Morrisville, VT
03/20 Claremont, NH

Marketing

02/05 Online
04/04 CFT Webcourse
04/16 Online
05/21 Online

07/16 Online

Marketing in Banking

01/16 Online

05/07 Online

Marketing Management

01/22 Online

03/26 Online

07/30 Online

Marketing Planning

02/20 Online

06/18 Online

Money and Banking

01/08 Online

02/05 Online

03/12 Online

04/23 Online

06/04 Online

07/09 Online

Needs Based Selling

03/22 Elliot, ME

Organizational Behavior

01/29 Online

04/16 Online

07/23 Online

Principles of Banking

01/04 Falmouth, ME

01/08 Online

01/16 Morrisville, VT

01/22 Online

01/23 Machias, ME

01/23 Norfolk, VA

01/30 CFT Webcourse

02/05 Online

02/06 Damariscotta, ME

02/19 Online

03/05 Online

03/19 Online

03/28 Claremont, NH

04/02 Online

04/16 Online

05/07 Online

05/21 Online

06/18 Online

07/23 Online

08/20 Online

Real Estate Appraisal

03/05 Online

06/11 Online

Real Estate Finance

01/22 Online
04/16 Online
07/23 Online

Real Estate Law

02/12 Online
06/18 Online

Residential Mortgage Lending

01/08 Online
02/26 Online
03/27 CFT Webcourse
04/09 Online
06/04 Online
07/09 Online

Revitalizing Customer Service

03/20 Kennebunk, ME

Rewards and Recognition

05/03 Machias, ME

Safe Deposit Box Training

04/11 New Gloucester, ME
04/12 Claremont, NH

Selling Fundamentals

01/15 Online
03/19 Online
05/14 Online
07/23 Online

Statistics

01/22 Online
04/23 Online
08/06 Online

Strengthening Interpersonal Relationships and Motivation

04/25 New Gloucester, ME
06/06 Montpelier, VT

Supervision

01/08 Online
02/05 Online
03/29 CFT Webcourse
04/23 Online
06/04 Online
07/16 Online

Supervisor Certificate

01/08 Online

Teller Operations

01/08 Online
03/12 Online
06/04 Online
07/23 Online

The Banking Industry

01/08 Online
03/05 Online
05/07 Online
07/09 Online

The Future of Business

03/05 Online
06/04 Online

The Mortgage Lending Business

02/20 Online

Today's Supervisor Certificate

03/27 New Gloucester, ME
04/24 Gilford, NH

Verbal Communication

02/07 Houlton, ME
02/15 Lewiston, ME
03/05 Sanford, ME
04/03 Machias, ME
04/09 CFT Webcourse

Working Effectively with Co-Workers

02/08 Wells, ME

Working in Teams

04/24 Wells, ME

Written Communication

03/27 Morrisville, VT
04/26 Lewiston, ME

Your Role as a New Banker

03/14 Claremont, NH
04/12 New Gloucester, ME
04/26 Hermon, ME