



SPRING 2018 INSTRUCTOR-LED ONLINE



Class Title	Start Dates	Class Length	Credit	ACE Credit	Tuition
Accounting*	March 19, April 30, June 4, July 23	12 weeks	3	3	\$575
ABA Analyzing Bank Performance+	May 14	7 weeks	1	1	\$875, ^\$660
Analyzing Financial Statements *	April 2, April 30, June 11, July 30	12 weeks	3	3	\$575
ABA Banking Fundamentals**	<i>Enroll into all three courses below for a Discounted tuition</i>	12 weeks	3		\$595
ABA The Banking Industry**	May 7, July 9	4 weeks	1		\$215
ABA Bank Lines of Business**	March 19, May 21, July 23	4 weeks	1		\$215
ABA Building Customer Relationships**	April 2, June 4, August 6	4 weeks	1		\$215
ABA Basic Administrative Duties of a Trustee **	April 16, August 6	5 weeks	1		\$300
Business Communication	May 14, July 16	12 weeks	3	3	\$575
Business Math	April 23, June 4, July 9, August 20	12 weeks	3	3	\$575
Commercial Lending	April 2, May 14, June 18, August 6	12 weeks	3	3	\$575
Consumer Lending	April 9, May 14, July 9	12 weeks	3	3	\$575
ABA CRCM Exam Online Prep	August 13	12 weeks			\$900
ABA CTFA Exam Online Prep	August 6	12 weeks			\$1125
Customer Service Excellence**	April 23, June 18, August 20	8 weeks	2		\$525
Deposit Accounts and Services **	April 30, July 16	8 weeks	2		\$525
Economics	May 7, July 9	12 weeks	3	3	\$575
Financial Accounting*	March 19, June 4, August 13	12 weeks	3	3	\$575
ABA Fundamentals of Mortgage Lending	April 9	6 weeks			\$300
The Future of Business	June 4,	12 weeks	3		\$575
Human Relations	April 30, July 9	12 weeks	3	3	\$575
Human Resource Management	April 9, July 9	12 weeks	3	3	\$575
ABA Intro. To Agricultural Lending**	July 16	8 weeks	1		\$475
ABA Intro. To Trust Products and Services **	July 16	5 weeks	1		\$300
ABA IRA Online Institute**	September 4	12 weeks	3		\$1595
Law and Banking: Applications	April 23, July 9	12 weeks	3	3	\$575
Law and Banking: Principles	May 7, July 16	12 weeks	3	3	\$575
Leading Your People to Success	June 11	8 weeks	2		\$525
ABA Legal Foundations in Banking NEW!	July 16	10 weeks	2		\$675
Management	April 2, July 9	12 weeks	3	3	\$575
ABA Managing Funding, Liquidity and Capital	June 11	6 weeks	1		\$875 ^\$660
ABA Managing Interest Rate Risk*	April 9	8 weeks	1		\$875; ^\$660
ABA Managing the Bank's Investment Portfolio*	March 26, August 6	5 weeks	1		\$875; ^\$660
Marketing	April 16, May 21, July 16	12 weeks	3	3	\$575
ABA Marketing in Banking** NEW!	May 7	4 weeks			\$300
ABA Marketing Management ** NEW!	March 26, July 30	4 weeks			\$300
ABA Marketing Planning** NEW!	June 18	4 weeks			\$300
Money and Banking	April 23, June 4, July 9	12 weeks	3	3	\$575
Organizational Behavior	April 16, July 23	12 weeks	3	3	\$575
CFT Principles of Banking *May not be suitable for Certified Teller Candidates	March 19, April 2, April 16, May 7, May 21, June 18, July 23, August 20	12 weeks	3	3	\$575
Real Estate Appraisal	June 11	12 weeks	3	3	\$575
Real Estate Finance	April 16, July 23	12 weeks	3	3	\$575
Real Estate Law	June 18	12 weeks	3	3	\$575
Residential Mortgage Lending	April 9, June 4, July 9	12 weeks	3	3	\$575
Selling Fundamentals	March 19, May 14, July 23,	12 weeks	3		\$575
Statistics (<i>Prerequisite: Business Math</i>)	April 23, August 6	12 weeks	3	3	\$575
Supervision	April 23, June 4, July 16	12 weeks	3	3	\$575

^Price is the cost for the class if you already have the textbook.

* Courses with an asterisk beside the title indicate the requirement and use of Microsoft Excel Software.

** Courses with two asterisks beside the title indicate there is no paper materials included with this course.

CFTEA

60 Pineland Drive
Auburn Hall, Suite 303
New Gloucester, ME 04260

Phone: 207-688-6225

Fax: 207-514-8260

E-mail: tammy@cftea.org



CENTER FOR
FINANCIAL
TRAINING™ &
EDUCATION
ALLIANCE



SPRING 2018



INSTRUCTOR-LED ONLINE

Instructor-Led and Interactive, each course is facilitated by an instructor who will guide you through each lesson. The instructor is available to answer questions and provide feedback on your assignments. Each week you will receive an assignment over the Internet. The assignments may include reading a chapter in your text, completing an assignment and posting it electronically to the class discussion board, taking a self-check test, or collaborating with other students using discussion boards and email.

Enrollment Procedures: All classes begin on Monday and registration cut-off is the Friday after the start date. Prior to the course start date registrants will receive a welcome email message outlining instructions to properly register onto the website and begin the class.

Complete Information on Instructor-Led classes:
Tuition, Special Requirements and Course Descriptions can be found at
WWW.CFTEA.ORG

CFTEA Instructor-Led Online Course Enrollment Form SPRING 2018

NAME: _____ Last 4 digits of your SS # _____

Work phone #: _____ Email address _____

Financial Institution Name and Address (P.O. Box and physical address): _____

Zip Code: _____

INSTRUCTOR-LED ONLINE* TITLE(s): _____

Start Date: _____ COURSE CODE IF APPLICABLE: _____

**If you are enrolling into an Instructor-Led online class and you have a choice between a printed textbook or an eBook, which would you prefer?
_____ Printed Textbook _____ eBook There may be a shipping cost to the printed textbook.*

EMAIL ADDRESS YOU PLAN TO USE FOR YOUR CLASS: _____

Authorized By: _____ Authorizer's email: _____

Student Signature: _____ Date: _____

ENROLL ONLINE AT: WWW.CFTEA.ORG

Scan/Email enrollment to Johanne@cftea.org

OR Fax your enrollment form to: 1-207-514-8260

or mail it to: CFTEA, 60 Pineland Drive, Auburn Hall, Suite 303, New Gloucester, ME 04260.

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New Gloucester, ME 04260

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E-mail: tammy@cftea.org

