



**Take Your Lending Career to the Next Level!**  
**ABA COMMERCIAL LENDING FOUNDATIONAL SCHOOL**  
**Course #: A9991L**

**April 28—May 3, 2019**

**Southern Methodist University, Dallas, Texas**

**course description**

Perfect training for rising stars. This intensive curriculum provides expert instruction on the transactional knowledge needed to lend with greater precision. Build a solid working knowledge of developing credit analysis, understanding pricing models and crafting a successful lending strategy. Engage in team building exercises and test your mastery of the day's coursework with Bank Loan Simulations.

**how to enroll**

Enrollment must be received at least one week prior to the start date of the class. Enroll online at our website, CFTEA.org or with the enrollment form on this flyer.

**how class works**

Attend this class at this Texas location to interact with peers and receive your ABA Foundational Commercial Lending School Certificate.

**tuition**

\$2,495 per participant for training and materials.

**withdrawal policy**

CFTEA withdrawal policy is outlined within our latest catalog and on our website. Before class begins the enrollment may be transferred to another student with the approval of the student's employer and the CFTEA office.

**Registration Form**

Name: \_\_\_\_\_

Last Four Digits of SS#: \_\_\_\_\_

Email used for Course:  
\_\_\_\_\_

Telephone #: \_\_\_\_\_

Organization and Mailing Address:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Authorized by: \_\_\_\_\_

Register online at [CFTEA.org](http://CFTEA.org)

Scan registration form to [info@cftea.org](mailto:info@cftea.org) or

FAX to: 207.514.8260

Questions? Call 888.366.3242